

Epson Public Sector Solutions

WE SEE PUBLIC SECTOR FROM YOUR PERSPECTIVE



EPSON[®]
EXCEED YOUR VISION

ENABLING EFFECTIVE PUBLIC SERVICE FOR LESS

We recognise that the ability to deliver excellent public service brings different challenges for every kind of environment. That's why our solutions are designed to streamline the way you work, cutting down bureaucracy and costs – so that you can dedicate more time to delivering excellent public service.

Our budget-friendly solutions – including print, projection and scan – were made for simplicity, speed and security, to enhance the way you collaborate and communicate, internally and on the front line.

Developed for a diverse range of users and their daily demands, our reliable technology is all you need to release those newfound efficiency gains – by focusing on service, not process.





Get the full financial picture

Our proven solutions have no hidden costs – giving you a clear view of the benefits of the ongoing operational costs. Expect predictable print spend, longer-lasting supplies and stress-free efficiency, all while staying in budget.



Spend more time on service

By streamlining busy workloads across departments and organisations, our solutions simplify the administrative tasks that take up your time. Because our solutions require low intervention while facilitating remote working, we can help to improve the efficiency of your mobile workforce.



Keep data secure

Our solutions include secure printing, scanning and storage options that protect sensitive data – without hindering your productivity. With our solutions, it's easy to simplify your processes while motivating staff to focus on best practice, data security, and public needs.



Meet environmental targets

Lead by example in meeting environmental targets, and save money along the way. By choosing our quieter no-heat technologies, you can cut your power consumption, reduce waste and storage space, and create a healthier working environment and future.

FOCUS ON SERVICE, NOT PROCESS



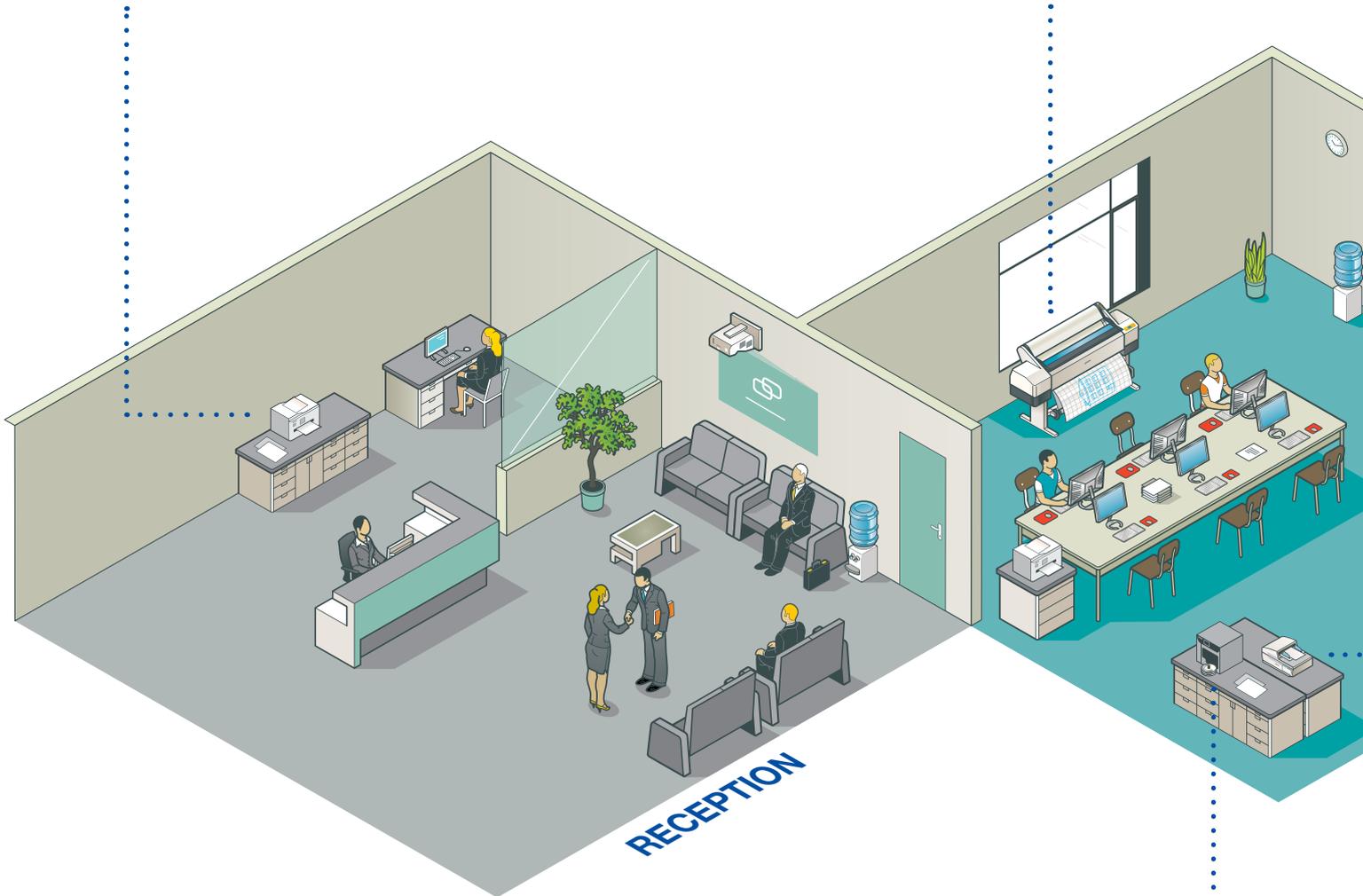
Achieve award-winning results

Our award-winning WorkForce Pro printers are fast, economical and ecological, providing high-quality results and low intervention.



Make a big impression

Our large format printers produce superb colour, detail and accuracy for geo mapping, CAD drawings, signage and presentations.



Keep confidential data secure

Save time and money by producing your own tamper-proof DVDs and CDs for storage and archiving, with no need to rewrite for up to 100 years.



Engage and collaborate more effectively

Easy to use and economical, our interactive ultra-short-throw projectors produce vivid, natural images. Annotate and interact with content to transform meetings and workshops into collaborative sessions.



Make scanning simple

Our high-speed duplex scanners, combined with Document Capture Pro software, allow you to scan documents directly to your preferred storage system. You can also scan to a secure, password-protected PDF. These features boost productivity and help keep confidential data secure.



Organise your workspace

Produce strong, long-lasting labels with a wide range of tapes and text colours to help improve organisation. Ideal for asset and archive management, stock management, filing and tags.

GET THE FULL FINANCIAL PICTURE

Be assured not only of affordable technology, but an investment in positive change.

Adding value starts with having absolute confidence in every investment you make. You want to know your next IT solution won't cost you more in the long term – and that all of those proven efficiencies and savings are real and measurable.

From long-lasting supplies to reduced support calls, our high-performance, low-maintenance technologies are proven to cost you less time and money.

Cut print costs

Our WorkForce Pro printers help you keep control of costs, while producing the high quality results you expect.

- Save up to 50% per page, compared to competitive colour lasers¹
- Get up to 4.5 times more prints with our WorkForce Pro Replaceable Ink Pack System (RIPS) technology²
- Print up to 75,000 pages without changing the ink with WorkForce Pro RIPS³
- Enforce usage controls to reduce unnecessary or unauthorised print spend

Up to
50% lower
cost per printed page¹





Take the hassle out of managing supplies

Our Managed Print Services is a professional print service package that offers peace of mind with one simple fixed monthly fee.

- Reduce printing costs by between 15% and 40%, compared to buying supplies and service cover separately⁴
- Cover supplies, a three-year on-site warranty, and supply management with a fixed monthly fee
- Monitor print usage to ensure that supplies are always available
- Cut hassle, costs and waste with Print365, our straight-talking, fully serviced printing package



Enable cost-effective collaboration

Our interactive projectors make it easy and affordable to connect your people and places.

- Match superb quality with a low purchase price, easy and flexible installation, and ongoing value
- Combine the benefits of an interactive whiteboard, projector and flipchart with Epson's all-in-one interactive meeting room solution
- Reduce the level of maintenance required for your entire fleet of projectors, with our EasyMP™ application
- Produce colours that are three times brighter than 1-chip DLP projectors with our highly efficient 3LCD technology⁵



Save on outsourcing

With our large format printers, it's easy to cut your reliance on external contractors for your specialist print requirements.

- Produce A1 prints in just 28 seconds with our SureColor SC-T Series
- Print aerial maps, floor plans and large CAD designs on boards up to 1.5mm thick

Discover how much you could save on printing by switching to Epson

Use our total cost of ownership calculator at:

www.epson.co.uk/tco



SPEND MORE TIME ON SERVICE

Our innovative solutions save precious time, reduce bureaucracy, and help you focus on quality of service.

With so much administration, it's easy to take simple steps that improve process efficiencies and lighten the load. From turning traditional work patterns into streamlined digital workflows, to working more flexibly on the go, our reliable solutions help you best meet the needs of the public.

Eliminate the hassle

Our WorkForce Pro printers are designed for efficiency and reliability – to be ready for when you need high quality results with less downtime.

- Cut the time spent on managing printer supplies with our high-capacity ink cartridges
- Print up to 75,000 pages without changing the ink with WorkForce Pro RIPS³
- Choose printers with no drum, fuser unit or transfer unit, for fewer working parts, a robust design, and higher reliability
- Print from any location via a smartphone or tablet using Epson Connect⁶

Up to
**75,000
pages**
of uninterrupted
printing³





Streamline your record-keeping

Boost productivity with our scanners, which allow quick capture, sharing and securing of critical business documents.

- Capture, convert and distribute scanned information in line with your existing filing system using Document Capture Pro
- Share scanned files quickly to your preferred cloud storage applications using Scan-to-Cloud⁶



Create, collaborate and share

Our EB-1400Wi Series all-in-one meeting room solution makes it easy for your people and places to work together, with an all-in-one meeting room solution.

- Encourage collaboration with dual pen annotation
- Scale to rooms of any size, with a screen size of up to 100"
- Unify your communications with video conferencing that supports Lync and Skype integration
- Monitor and control your entire fleet of projectors with our EasyMP™ solutions



Enable your front line team

Print, scan and successfully work remotely, thanks to our easy-to-use print solutions – which are perfect for front line staff.

- Take work anywhere, and produce high quality results from the world's smallest and lightest wireless A4 printer⁷



CoverPlus

Gain added peace of mind by extending your product warranty with CoverPlus

KEEP DATA SECURE

Our solutions are developed with security in mind, and utilise a number of features designed to help you keep your data private.

Although effective data sharing can lead to improved service delivery, it's critical that personal, legal and sensitive data is handled with care. Our reliable solutions help you manage risk – while enabling staff to continue working freely across departments.

Protect your prints

Secure personal information, legal evidence, and all your sensitive data with our WorkForce Pro range, and SureLab digital dry lab photo printer.

- Print with privacy using the secure PIN code function on our WorkForce Pro printers
- Adhere to the latest security and encryption protocols, including IPSEC and IEEE802.1x
- Release prints on demand at the printer of your choice, using Email Print for Enterprise
- Keep confidential printing jobs in-house to avoid potential security risks
- Print with DURABrite Ultra Ink to deliver high-quality text and images, for applications where there's no room for error

Up to
100
years
of secure storage





Scan, save and secure

Scan and share important documents with our business scanners, safe in the knowledge that your information is protected by multiple levels of security.

- Scan directly to a secure, password-protected PDF
- Limit access to the scanner itself by password-protecting the control panel
- Pre-define save destinations to ensure adherence to existing data policies
- Centralise your entire networked scanner fleet with Document Capture Pro software



Protect digital data

High volumes of documents require secure storage. Our Discproducers offer an easy and reliable way to keep confidential data safe.

- Quickly archive large amounts of data and protect it from loss and damage
- Produce discs that cannot be altered or manipulated once burned
- Protect confidential data on 100% virus resistant Blu-ray discs™, DVDs or CDs
- Archive once and rest assured that there's no need to rewrite for up to 100 years



MEET ENVIRONMENTAL TARGETS

Lead by example in meeting environmental targets – and save money along the way.

With today's expected transparency, it's critical your departments demonstrate a future-facing environmental strategy. By choosing cleaner, quieter and no-heat technologies, you can cut your power consumption, reduce waste and storage space, lower transport costs – and project a positive image to the public.

With our proven solutions, your efficiency is in hand, and your green credentials are assured, in a healthier working environment for today and tomorrow.

Print with cleaner technology

Our new WorkForce Pro printers use PrecisionCore technology to help you meet your green compliance targets.

- Reduce emissions and fan noise with our no-heat technology
- Reduce power usage by up to 96% against lasers and laser copiers⁸
- Print up to 75,000 pages without changing the ink using a WorkForce Pro RIPS printer³



PRECISIONCORE





Store for the future

The forward-thinking design and development of our Discproducers ensure securing data is efficient and economical.

- Securely store data and cut resource use with no need to rewrite CDs for up to 100 years, and DVDs and Blu-ray discs™ for up to 50 years
- Choose economically minded Blu-ray™ technology with a TÜV certification of 'B', the lowest energy rating of all long-term data storage technologies



Optimise efficiency

Our scanners are designed for ease-of-use and quick operation – helping you cut environmental impact.

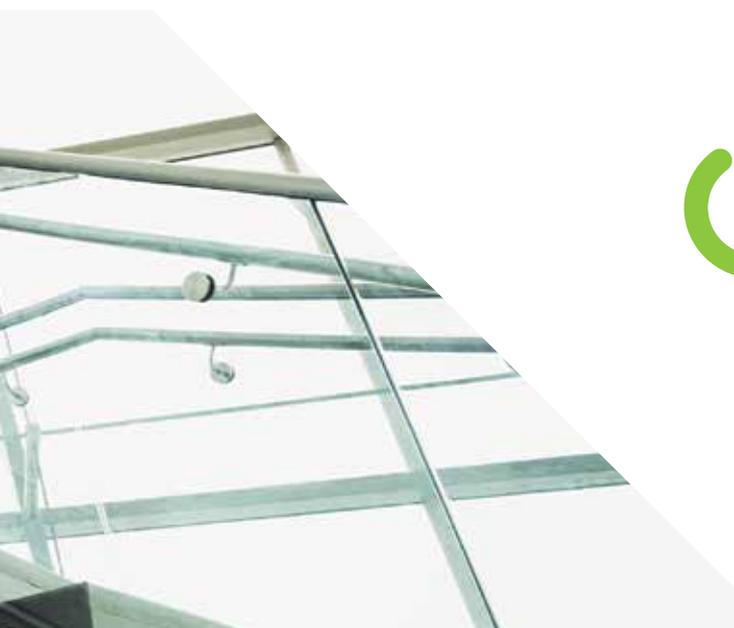
- Reduce energy consumption by enabling sleep mode with ReadyScan technology, to eliminate warm-up time
- Choose our technology for its compact design that uses fewer valuable resources in manufacture, packaging and transport



Choose economical features

Our projectors use innovative technologies to help you meet environmental targets.

- Utilise a number of environmentally minded features, including an eco mode to reduce lamp wattage
- Monitor the environmental efficiency of your entire fleet from one location with EasyMP™



Make the switch

Make the switch to our WorkForce Pro inkjet range, and reduce your environmental impact

www.epson.co.uk/eco-saving

PRINTING FOR THE CARBON AGENDA

Dumfries and Galloway is one of 32 councils in Scotland. It has a population of close to 150,000 and its Education Services team supports 104 primary and 16 secondary schools. As well as looking after the build, maintenance and running of schools, the team also plays a lead role in helping schools cut carbon emissions.

This is part of a wider effort to cut CO₂ across the public sector in Scotland by 42 per cent by 2020.

“The printers use up to **80%** less power than comparable laser models”

Cutting carbon emissions in schools

Dumfries and Galloway supports the Eco-Schools Award Scheme, an international programme that rewards environmental management, action and sustainable education in schools. The programme includes seven metrics to measure performance, such as recycling, litter management and power conservation. In addition, the world-renowned Crichton Carbon Centre is based in Dumfries. It supports schools through its ‘Carbon Busters’ initiative, which, on average, achieves a 13 per cent cut in CO₂ emissions in schools that adopt recommended environmental practices.

“Scotland has one of the world’s most progressive carbon agendas,” says Larann Foss, education officer, Schools Estate and ICT, Dumfries and Galloway Council. “We believe we can make big energy savings through the way we use IT, so we’re partnering with Epson to raise awareness of this issue.”

Eighty per cent power savings

The Education Services team works closely with Epson, which supplies its schools with projectors and interactive whiteboards. And with its schools using an older model multifunctional printer from another manufacturer, it asked Epson if moving to newer printer technology could save energy.

“We especially looked at Epson’s latest WorkForce Pro range of printers,” comments Larann Foss. “The printers are designed with ecology in mind and the figures are impressive: the printers use up to 80 per cent less power than comparable laser models and, with high capacity cartridges and efficient printing, promise to save 50 per cent on cost per page. The standby power performance is especially impressive. Consequently, we looked for a way to promote WorkForce Pro inkjet printers to our schools.”





The WorkForce Pro can be powered by pedalling



Five seconds or so of pedalling produces a print

Pedalling for printing

So efficient is the WorkForce Pro printer that it can be powered by pedalling a pushbike connected to a dynamo. A few seconds of pedalling powers the printer up while every five seconds or so of pedalling provides enough power to print a new page.

The 'bike-printers' were sent on a tour of every school in Dumfries and Galloway in 2015, staying in secondary schools for a couple of weeks and primary schools for a week. Schools were challenged to use the bikes in teaching. They were also asked to produce a report on their experience of using them. The schools that produced the best analysis of how they could change their printer usage, were allowed to keep the WorkForce Pro bike-printer.

Saving a fortune

The project is a fun way for students to think about how much power technology uses. In addition, it also encourages schools to look at the full life-cycle cost when buying new printers. While the council assists schools in buying network printers, schools can also select their own stand-alone units – for example, printers used by head teachers in their offices.

The council expects that, as schools realise the power and cost savings that can be achieved, they will also decide to buy WorkForce Pros. And as schools start to consolidate on one make and model of printer, further cost savings can be made through the central procurement and distribution of consumables such as ink cartridges and paper.



See how much you could save

For more information, please visit:

www.epson.co.uk/public-sector

1. For more information visit www.epson.co.uk/inkjetsaving
2. As tested by BLI, over two months to April 2015, against all competitive machines tested at time of publication. For more information visit www.epson.eu/inkjetsavingyield
3. Approx. page yield. Actual yield will vary depending on images printed and usage conditions. For more information visit www.epson.eu/pageyield
4. Savings versus list price, when supplies and warranty are bought separately
5. Colour Brightness (Colour Light Output) measured in accordance with IDMS 15.4. Colour Brightness will vary depending on usage conditions. Leading Epson 3LCD business and education projectors compared to leading one-chip DLP projectors, based on NPD data for June 2013 through May 2014 and PMA Research data for Q1 through Q3 2013. For more information please visit www.epson.co.uk/CLO
6. Epson iPrint requires a wireless connection. Epson Email Print, Epson Remote Print Driver and Epson Scan-to-Cloud require a connection to the internet. For more information, supported languages and devices, please visit www.epson.co.uk/connect
7. Compared to A4 inkjet printers available in the market in August 2015. Product dimensions, weight and specifications as stated on manufacturers' websites
8. As tested by BLI, over two months to April 2015, against a selection of competing machines, as commissioned by Epson. For more information visit www.epson.co.uk/inkjetsaving

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* Local call rate.

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