

Epson Legal Solutions

WE SEE LEGAL SERVICES FROM YOUR PERSPECTIVE



EPSON[®]
EXCEED YOUR VISION

THE SMART WAY TO KEEP BUSINESS MOVING

Legal departments are at the heart of any business, so they need to run like clockwork. With the high volumes of data and documentation that move through every company, we know it's important that you spend less time worrying about reputation and regulations, and more time improving the accuracy and efficiency of your workflows. That's why our smart technology is designed to take care of your productivity, data protection and predictable spend, so you can be free to focus on service.





Improve your workflow

To be as productive as possible, efficiency is everything. With our innovative solutions, you'll be able to focus on service, and leave security to us – facilitating faster, easier and more effective workflows from the start.



Get the full financial picture

With solutions that deliver measurable savings, we provide the cost-effective choice. From initial investment to ongoing running costs, you can expect minimum upkeep, easy management and clear financial visibility.



Protect your company and clients

There are fewer sectors where security and confidentiality are quite as highly-valued. Consequently, we've developed secure technologies that help put you in total control of exactly who has access to your data and when.



Prepare for a green future

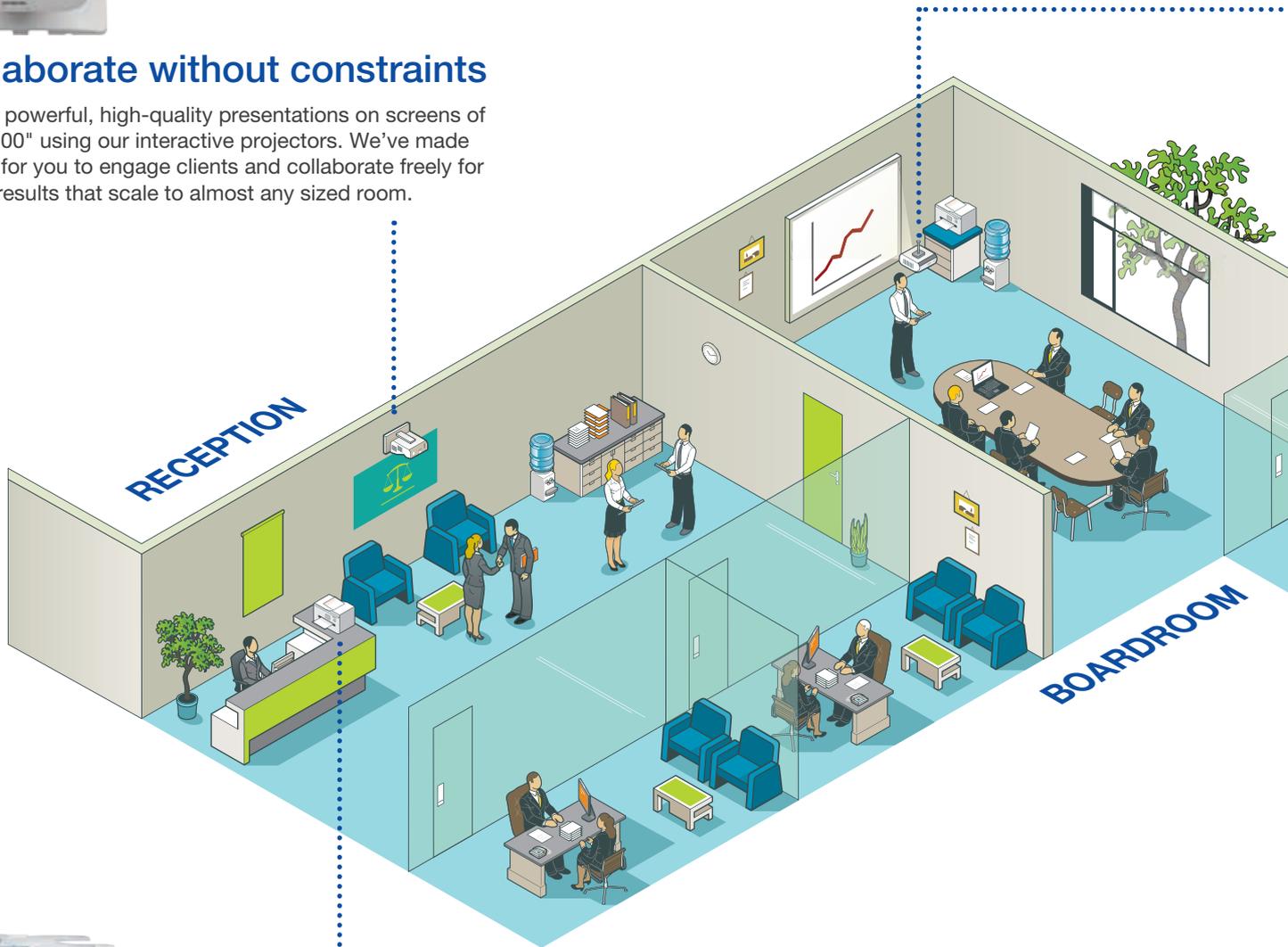
Our solutions are designed with efficiency in mind – meaning they're engineered to be kinder to the environment and streamline costs, with reduced resource and power usage.

TRANSFORM YOUR WORKPLACE



Collaborate without constraints

Deliver powerful, high-quality presentations on screens of up to 100" using our interactive projectors. We've made it easy for you to engage clients and collaborate freely for better results that scale to almost any sized room.



Produce high-quality prints without hassle

With our WorkForce Pro printers, it's easy to produce high-quality legal documents. You can speed up your workflows with printing that's fast, economical and offers low-intervention, while reducing your overall print spend.



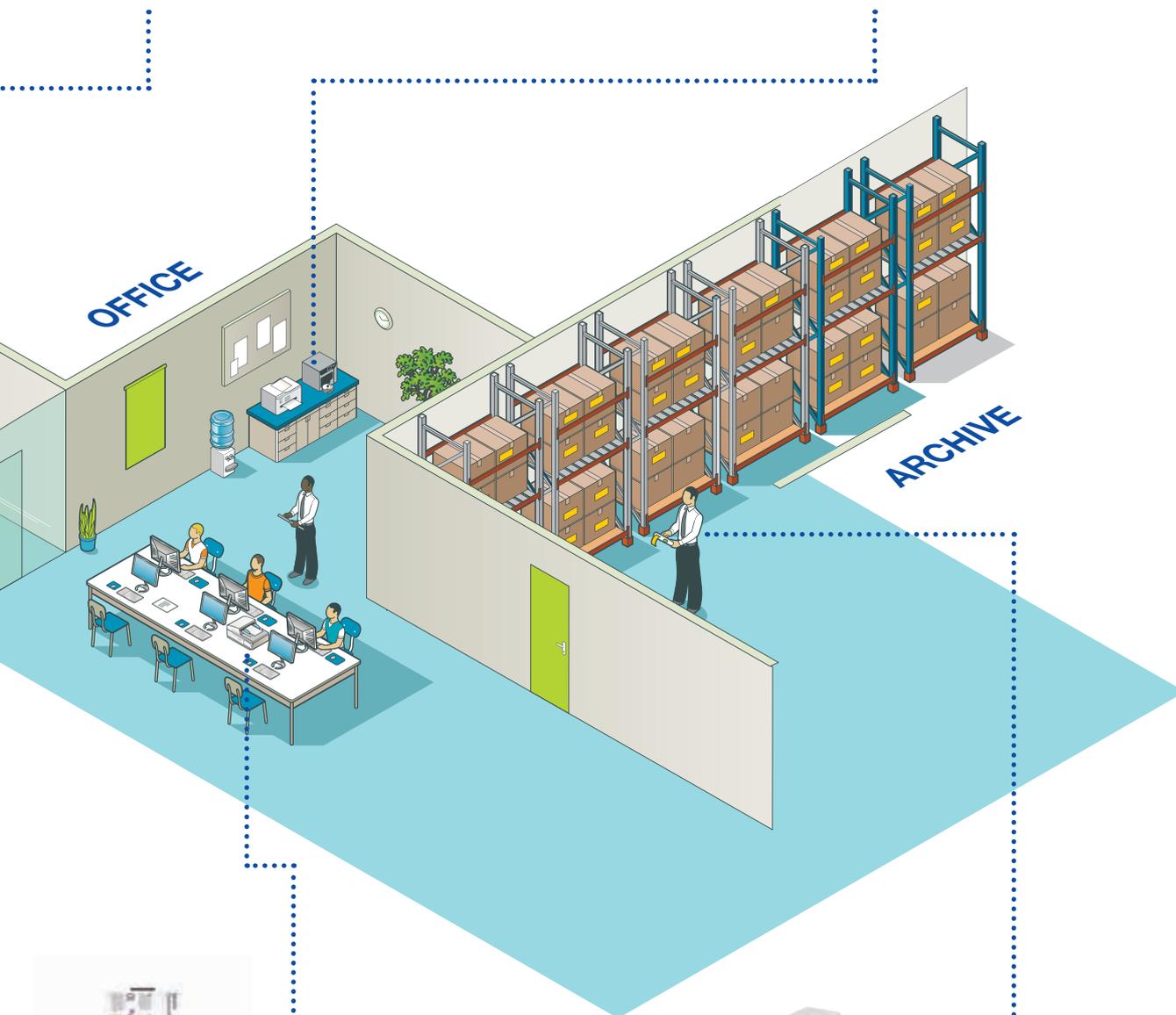
Capture attention

Deliver powerful, high-quality presentations using our easy-to-use and highly reliable installation projectors – which offer low maintenance and guarantee consistent performance for a low total cost of ownership.



Secure your business systems

Save time and money with our Discproducers™. By producing your own tamper-proof DVDs for secure storage and archiving, you can keep confidential data safe – with no need to rewrite for up to 100 years.



Scan with ease

Our high-speed duplex scanners, combined with Document Capture Pro software, allow you to scan documents directly to your preferred location. You can also scan to a secure, password-protected PDF. These features boost productivity and help to keep confidential data safe.



Keep everything organised

Easily file and organise paper and equipment with LabelWorks – our hand-held label maker that you can use anywhere. You can produce strong, long-lasting labels in a wide range of tapes and text colours – including your own bar codes. They're ideal for archiving and asset management.

IMPROVE YOUR WORKFLOW

Our objective is to support efficiency in your business – and that starts with providing solutions that enable you to focus on service.

With our technologies, you'll be able to quickly demonstrate that you're in control of your processes and data usage – allowing you to spend more time on being productive: working on cases, collaborating with clients and organising finances.

Print more efficiently

Our WorkForce Pro and WorkForce Pro RIPS printers help you to print efficiently without disruptions, facilitating smoother workflows.

- Keep on top of constant regulatory change, and the surge in paper-based transactions
- Speed up the production of paperwork, by printing up to one and a half times faster than colour lasers and copiers – for typical business print jobs of just a few pages¹
- Cut the time spent on interventions by up to two thirds compared to lasers, and accelerate your information flow²

Print up to

 **1.5x**

faster than colour lasers and copiers¹





Ensure no documents go missing

With our Discproducers, you can store digital copies of documentation securely for up to a century.

- Simplify document storage, search and retrieval to provide regulators easy access to information
- Minimise human errors and the possibility of losing manual paperwork, by backing it all up
- Clear up server space to enable smoother workflows, by storing large amounts of information on disc



Make organisation easy

With our LabelWorks label makers, organising the sheer amount of documentation that flows through your business is simple.

- Label paper, assets and equipment in a number of clear, durable styles
- Streamline your business processes and demonstrate your organisational skills, with tidy back-office environments
- Design, create and print resistant labels directly from your smartphone or tablet, with our Epson iLabel app³



Collaborate without restrictions

Our interactive projectors enable you to connect, collaborate and share securely, changing the way you work for the better.

- Discuss cases with remote colleagues from any workspace
- Benefit from collaborative technology without any concerns around information security
- Boost productivity by conducting more efficient meetings
- Produce colours that are three times brighter than 1-chip DLP projectors, ideal for the legal sector where there is no room for error, with our highly efficient 3LCD technology⁴



GET THE FULL FINANCIAL PICTURE

You can be assured that your next IT solution is affordable from the outset.

By choosing Epson, you're investing in innovative change, not just affordable technology, to deliver measurable efficiencies and real savings. That means making print spend predictable, and holding departments accountable for their usage across technologies.

Offering predictable print costs, easy supply management, and minimum upkeep, you can expect total transparency from our solutions.

Cut total cost of ownership

Our WorkForce Pro printers introduce a number of useful features to help reduce costs across the legal environment.

- Spend up to 50% less per page with WorkForce Pro, against competitive colour lasers⁵
- Achieve predictable print spend with WorkForce Pro Replaceable Ink Pack System (RIPS) models, capable of printing up to 75,000 pages without an ink change⁶
- Cover supplies, three-year on-site warranty, and supply management with a fixed monthly cost using our Print & Save professional print service package
- Save between 15% and 40% with Print & Save, compared to buying supplies and warranty separately⁷
- Cut hassle, costs and waste with Print365 – the straight-talking, fully serviced printing package

Up to
50% lower cost
per printed page⁵





Enable cost-effective collaboration

Our EB-1400Wi Series all-in-one meeting room solution offers superb quality together with an affordable purchase price.

- Combine the benefits of an interactive whiteboard, projector and flipchart with Epson's all-in-one interactive meeting room solution
- Monitor and control your entire projector fleet with EasyMP™ software, reducing preventable maintenance and power consumption
- Extend your PC interactivity easily and affordably by using desktop web communications, such as Lync and Skype, to enhance every meeting experience
- Scalable screen sizes up to 100" to fit any size room



Stay organised for less

Our LabelWorks range prints long-lasting labels with smaller margins.

- Build a desktop label printing station or go mobile for organisation on the go
- Reduce unnecessary cost and waste, with long tape lengths and smaller label margins



Streamline your scanning

Our scanners, combined with our Document Capture Pro software, offer a cost effective and efficient way to digitise your documents.

- Reduce hardware costs by making one scanner available to multiple users with Document Capture Pro
- Use Document Capture Pro to monitor and control your entire scanner fleet for assured value



Discover how much you could save on printing by switching to Epson

Use our total cost of ownership calculator at:
www.epson.co.uk/tco

PROTECT YOUR COMPANY AND CLIENTS

Our reliable solutions help you to treat data efficiently and with care – without building barriers against your productivity.

The strength of your business' reputation rests on your ability to protect your clients from risk. That's why we've developed our wide range of solutions to support confidentiality.

Keep prints private

WorkForce Pro printers have been developed to help protect confidential information across the legal sector.

- Secure your hardware with PIN protection, and restrict printer access to authorised individuals
- Rest assured that data is secure, as WorkForce Pro printers meet the latest protocols, including IPSEC and IEEE802.1x
- Release prints on demand at the printer of your choice with Email Print for Enterprise

Up to
 **100** years
of secure storage





Protect digital information

Our scanners, combined with Document Capture Pro software, offer multiple security options.

- Scan sensitive documents to a secure PDF with password-protection
- Limit access to the scanner itself by protecting the control panel with a password
- Pre-define save locations to ensure all documents are accounted for and secure
- Centralise and manage your entire fleet of scanners with Document Capture Pro

Secure data for longer

Our Discproducers lead the way in the archiving and long-term protection of confidential data.

- Digitally archive large amounts of data and protect it from loss or damage for up to 100 years
- Produce discs that cannot be altered or manipulated once burned, and which offer 100% virus resistance
- Secure the Discproducer itself with the door lock installed on the PP-100N, and prevent unauthorised removal of media



PREPARE FOR A GREEN FUTURE

Our technologies are designed to help you cut power consumption and meet environmental targets – at a price that’s sure to satisfy the board.

We’ve engineered our solutions to be cleaner. Not just during operation, but throughout their lifecycle – cutting energy usage and consumables from their manufacture to eventual disposal. In this way, we can help you prepare for the business landscape of the future, and save you money at the same time.

Print with cleaner technology

Our new WorkForce Pro printers use PrecisionCore technology to help you meet environmental compliance targets.

- Eliminate ozone gas and fan noise during and after printing with our clean, no-heat technology
- Print up to 75,000 pages without changing the ink of a WorkForce Pro printer with Replaceable Ink Pack System (RIPS) technology⁶
- Produce up to 94% less waste than lasers and copiers²
- Cut energy usage by up to 96% more than lasers and laser copiers²

Print up to

75,000

pages without changing the ink of a WorkForce Pro RIPS printer⁶



PRECISION**CORE**





Choose economical features

Our projectors use innovative technologies to help you meet environmental targets.

- Utilise a number of environmentally minded features, including an eco mode to reduce lamp wattage
- Monitor the environmental efficiency of your entire fleet from one location with EasyMP™



Store for the future

The future-proof design and development of our Discproducers ensure securing data is efficient and economical.

- Securely store data and cut resource use with no need to rewrite CDs for up to 100 years, and DVDs and Blu-ray discs™ for up to 50 years
- Choose economically minded Blu-ray™ technology with a TÜV certification of 'B', the lowest energy rating of all long-term data storage technologies



Optimise efficiency

Our scanners are designed for ease-of-use and quick operation – helping you cut environmental impact.

- Reduce energy consumption by enabling sleep mode with ReadyScan technology, to eliminate warm-up time
- Choose our technology for its compact design that uses fewer valuable resources in manufacture, packaging and transport



Make the switch

Make the switch to our WorkForce Pro inkjet range, and reduce your environmental impact

www.epson.co.uk/eco-saving

MAZUMA CHOOSES WORKFORCE PRO WP-4595 DNF

Founded in 2006, Mazuma provides a low-cost, hassle-free accountancy service for small businesses. The brainchild of founders Lucy Cohen and Sophie Hughes allows customers to send their paperwork to their dedicated accounting team, who will then send over their accounts within a matter of days.

Keeping overheads low without cutting corners

With office premises come the usual overheads and expenses. As an accountant herself, Cohen takes a practical approach to running this aspect of her business.

“Choosing the right office technology that is cost effective, robust, energy efficient and good quality is essential and means you don’t find yourself endlessly replacing and repairing broken equipment.”

Printing documents for proofing and annotation is absolutely essential in an industry where attention to detail and meticulous financial analysis are key. In fact, Mazuma gets through 25,000 sheets of paper per year – that’s 68 sheets per day (including weekends). In the last year, the company spent approximately £1,600 on paper and toner combined. For this reason, Mazuma’s printing costs are an essential part of its office expenditure and the business needs to control these costs as much as possible. Cohen explains:

“For the accountancy industry, and the UK in general, going paperless just isn’t an option. We accept this but are keen to ensure we print in the most time, cost and environmentally efficient way possible. From account reports to ledgers, to marketing material, physical documents are the backbone of Mazuma’s business.”

To meet these needs, Cohen had previously invested in a variety of laser printers but had not found a model which could meet the need for the quality and quantity of printed materials which Mazuma relied on. Finally, she turned to an inkjet model, installing two of Epson’s Workforce Pro WP-4595 DTWF business inkjets, that are used by all 20 staff for its thousands of print-outs.

The WorkForce Pro is a high-performance, compact printer, that comes with built-in scanner, fax and double-sided printing capabilities. The high-speed inkjet all-in-one offers a 50% lower cost per page, faster printing and an 80% reduction in energy consumption, when compared to competitive lasers. It is estimated that, compared to the laser printers which Mazuma had in place previously, the WorkForce Pro will save the company 25% on its printing costs over the next three years.

Commenting on the printer, Cohen explains, “Running a small business, we’re very keen to keep our overheads low, however we can’t afford to compromise on quality and efficiency. I’d previously associated inkjet printers with home printing. These assumptions were blown away with the Epson Workforce Pro. The savings we’ve seen in cost per page and energy consumption have converted me.”





Efficiency and quality for impactful marketing communications



Cost effective results for businesses of all sizes

Creating effective marketing materials

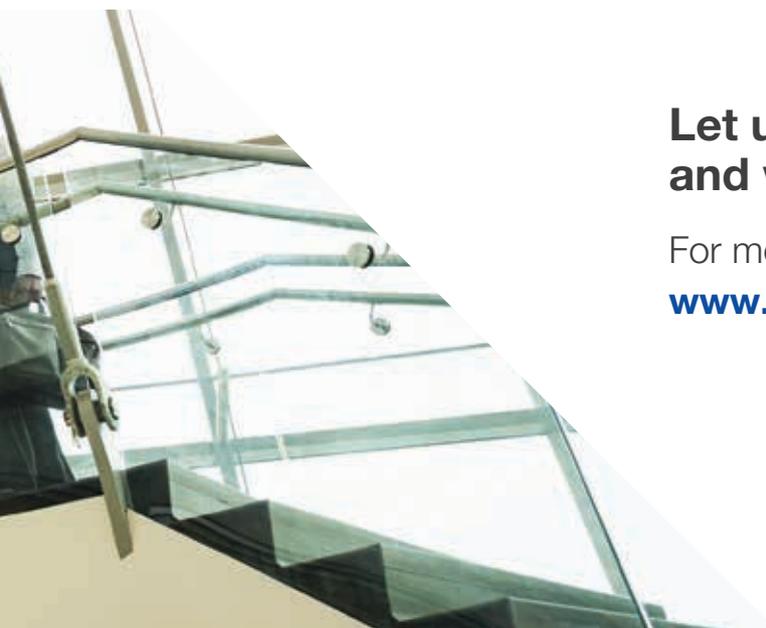
As well as printing paperwork for its own internal use, Mazuma relies heavily on quality printed material for all marketing and client communications. The WorkForce Pro's print resolution of 4800x1200 dpi has meant that it meets the need for quality customer-facing printouts.

Cohen explains, "One of the key challenges we face as a business is explaining how our business works. People simply don't believe that we offer what we do for prices starting from just £20. To deal with this, branded communication materials for customers and prospects play a crucial role. The WorkForce Pro has been perfect for this, producing high quality, brightly coloured marketing collateral so we don't need to pay a premium for outsourcing this to a third party."

Challenging convention

In everything from their business model to their branded, purple stationery, Cohen and Hughes are pioneers in the accountancy industry, a role they are more than happy to embrace. This extends into their choice of technology within the business, which they believe is helping them to forge a competitive advantage. They see their choice of printer as symbolic of this.

"When many others in the industry are still using laser printers, we turned to inkjet and have seen better quality, more cost effective results. This just goes to show that there's always room to drive change, even in a heavily regulated, traditional industry such as accountancy," concludes Cohen.



**Let us help you cut costs
and work more efficiently**

For more information, please visit:

www.epson.co.uk/legal-accounting

1. As tested by BLI, over two months to April 2015, FSOT against a selection of competing machines, as commissioned by Epson.
For more information visit www.epson.co.uk/inkjetsaving
2. WorkForce Pro models only. As tested by BLI, over two months to April 2015, against a selection of competing machines, as commissioned by Epson.
For more information visit www.epson.co.uk/inkjetsaving
3. Compatible with LabelWorks LW-600P and LW-1000P. Download the Epson iLabel app from the Apple App Store and Google Play Store.
4. Colour Brightness (Colour Light Output) measured in accordance with IDMS 15.4. Colour Brightness will vary depending on usage conditions.
Leading Epson 3LCD business and education projectors compared to leading one-chip DLP projectors, based on NPD data for June 2013 through May 2014 and PMA Research data for Q1 through Q3 2013. For more information please visit www.epson.co.uk/CLO
5. For more information visit www.epson.co.uk/inkjetsaving
6. Approx. page yield. Actual yield will vary depending on images printed and usage conditions. For more information visit www.epson.eu/pageyield
7. Savings versus list price, when supplies and warranty are bought separately

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* Local call rate.

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